

Business Environment Update – Entering South China Market



Supported by [Construction Industry Group](#) and [International Infrastructure Forum](#)

Speakers:

Jo Hawley, British Consul-General Guangzhou

Wu Jiang, Country Head – China, UKEF

Tang Zhenyu, Partner, King & Wood Mallesons

What You Need to Know: Business Environment Update – Entering the South China Market

This webinar is the second in a series and is a follow on from the 'Market of Infrastructure & Energy Sectors in South China' webinar. During this webinar our speakers will provide a more in-depth knowledge of a UK finance tool – UK Export Finance, which can help you to secure more business wins.

In addition, we will also take a closer look at Shenzhen, the most dynamic market in the Pearl River Delta. The speakers will share the latest updates on the business environment and project development opportunities.

- Opening speech by Jo Hawley, British Consul General Guangzhou
- To support your business success - UK Export Finance by WU Jiang, Country Head – China, UKEF
- About Shenzhen by Tang Zhenyu, Partner, King & Wood Mallesons
- Q&A

About the speakers



Jo took up her position as British Consul-General Guangzhou in July 2019.

She leads the British Government's engagement in the provinces of South China: Fujian, Guangdong, Guangxi, Hainan, Hunan and Jiangxi.

Jo has worked for the British government for over 20 years. From 2014-2017, she was Director of International Trade and Investment at the British Consulate General in Hong Kong. She has previously served as Private Secretary to a Minister of State and completed two

postings at the UK Representation to the European Union. In addition to working for the Foreign Office and Department for International Trade, she has worked at the Cabinet Office and Department for Education in roles focused on improving and modernising public services.

Jo graduated from Durham University with a degree in Modern European Languages.



Jiang Wu joined UKEF in July 2020 as UKEF's first representative for China to support UK export to China as well as UK-China cooperation in third countries.

Jiang has over a decade worth of experiences in assisting a range of multinational industrial companies including Eastman Chemical, Ingersoll Rand and Alstom to enter or

grow in China through developing corporate strategies and executing mergers & acquisitions transactions. Her last corporate role was as Project Financing Director for global energy giant Alstom to commercialise carbon capture & storage technologies worldwide, where she worked extensively with governments, global ECAs, multilaterals and commercial banks.



Mr. Tang specializes in real estate M&A, investment and financing, project development, lease and transfer, urban renewal, hotel management projects and general corporate, etc.

Mr. Tang has provided legal services for various types of investors, including real estate companies, institutional investors, trust companies, etc., in real estate investments through M&A, real estate loans and trust/asset management plans.

Mr. Tang has also provided legal service for real estate

companies in project development, with typical case experience including the residential projects built on Shenzhen Subway Line 4 developed by MTR Property Development (Shenzhen) Company Limited, and the Shum Yip UpperHills project which is a complex of commercial and residential properties.

Mr. Tang has also provides legal services to Wal-mart, Parkland, Tahoe group, Ocean Property, SCPG and CSCEC International in their real estate and infrastructure businesses.

Mr. Tang joined King & Wood in 2011 and is currently a partner of Corporate Department of King & Wood Mallesons Shenzhen Office.

Mr. Tang is qualified in PRC and New York.

Pricing

- Member: HK\$140
- Non-Member: HK\$250

Details on how to join will be sent via email by 5pm the day before the webinar.

Terms & Conditions

- Reservations in advance are required. Please consider your booking confirmed unless notified

otherwise.

- Cancellations must be made in writing 24 hours prior to the event. No shows will be charged.
- This event is closed to the media.
- The event will be cancelled if the No.8 Typhoon signal or the Black Rain Storm warning is in force.
- By attending this event, you agree to be photographed, recorded, and/or filmed and give permission to use your likeness in promotional and/or marketing materials.
- For further information please email catherine@britcham.com
- All payments for this event need to be settled by credit card through PayPal. Please note you do not need a PayPal account to complete payment.